

ATOSS ranking as one of Germany's fastest-growing medium-sized companies

Handelsblatt and Munich Strategy position the workforce management specialist among the top ten for the first time in the "Top 100 Ranking of SMEs" long term study

Munich, 11.11.2020. **Once again, ATOSS Software AG is featuring among the 100 fastest-growing medium-sized companies in Germany. This is the result of the "TOP 100 Ranking of SMEs 2020" study conducted by the Munich Strategy management consultancy Munich for the Handelsblatt newspaper. Growth and earnings strength were evaluated over a five year period. ATOSS came at ninth place in the long-term study and is now ranking among the top ten for the first time. Last year, the workforce management specialist took 11th place, following on from the 18th place in 2018.**

As Andreas Obereder, CEO and founder of ATOSS Software AG, commented on the repeated distinction: "Our placement in the top ten in this renowned long-term study is a gratifying confirmation of the high relevance of workforce management - in good times and in challenging times. Naturally, we are particularly pleased about our placement given this extraordinary year."

The Munich Strategy consultancy has analyzed over 4,000 German companies from all industries and sectors that are generating annual sales of between 10 million and 1 billion euros. The "TOP 100" companies were identified on the basis of their long-term growth and profitability. The selection is made on the companies' performance in the years 2015 to 2018/2019, half of which assesses average sales growth and the other factors in the average EBIT ratio of the respective companies.

"In recent years, the top ranking companies have struck the right balance between growth, resilience and innovation," explains Dr. Sebastian Theopold, founder of Munich Strategy and author of the study, which was now conducted for the eleventh time. "As a result, they have been able to maintain their sales and earnings in spite of the economic slowdown and are now well equipped to deal with the effects of the COVID 19 crisis".

As the analysis clearly shows: In the areas of growth strength and defensive power, the "TOP 100" distinguish themselves considerably from the entire SME sector, and the gap between the two groups has widened even further in recent years. While the "TOP 100" were almost able to maintain their average sales growth from the previous year's ranking at 12.4 percent, sales growth of the entire SME sector has plummeted: instead of 5.6 percent as in the previous year, companies are now only achieving 4.4 percent. The average earnings ratio of the top companies in the evaluation period stands

at 15.4 percent. This means that although they have edged down slightly compared with the 2019 ranking (16 percent), they have been able to widen the gap to the entire SME sector, which is reporting an average earnings ratio of 5.6 percent (2019: 6.6 percent).

The results of the ranking were featured in Handelsblatt and on handelsblatt.com on October 27, 2020.

Press release and pictures for download available on

www.atoss.com/press

ATOSS

ATOSS Software AG is a provider of technology and consulting solutions for professional workforce management and demand-optimized workforce deployment. Whether conventional time management, mobile apps, detailed workforce forecasting, sophisticated workforce scheduling or strategic capacity and requirement planning, ATOSS has just the right solution – both in the cloud and on-premises. The modular product families feature the very highest level of functionality, browser-based high-end technology and platform independence. With more than 8,000 customers in 42 countries, ATOSS workforce management solutions make a measurable contribution to increased value creation and competitiveness. At the same time, they ensure greater planning fairness and satisfaction at the workplace. Customers include companies such as ALDI SÜD, Coca-Cola, Deutsche Bahn, Douglas, Edeka, HUK-COBURG, Klinikum Leverkusen, Lufthansa, MEYER WERFT, Schmitz Cargobull, SIXT SE, Stadt Regensburg, thyssenkrupp Packaging Steel and W.L. Gore & Associates. Further information: www.atoss.com

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